

Massachusetts Division of Insurance  
Quarterly Report of Membership  
in Health Maintenance Organizations  
as of March 31, 2003 <sup>1</sup>

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Other Medicare Members <sup>2,3</sup>															
CIGNA HealthCare of Massachusetts, Inc. <sup>4</sup>	10	1	1	0	13	9	73	67	29	0	13	0	1	1,661	1,878
Harvard Pilgrim Health Care of New England, Inc. <sup>5</sup>	83	0	294	0	7	1	1	0	51	0	149	216	8	40	850
HMO Blue <sup>6</sup>	325	483	653	4	656	37	362	157	1,760	0	734	411	429	789	6,800
Tufts Associated HMO, Inc. <sup>7</sup>	218	13	364	0	337	22	100	32	1,222	0	642	236	357	297	3,840
<b>Total Other Medicare Members</b>	<b>636</b>	<b>497</b>	<b>1,312</b>	<b>4</b>	<b>1,013</b>	<b>69</b>	<b>536</b>	<b>256</b>	<b>3,062</b>	<b>0</b>	<b>1,538</b>	<b>863</b>	<b>795</b>	<b>2,787</b>	<b>13,368</b>

<sup>1</sup> Information reported by HMOs as of the end of the first quarter of 2003, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization

Statistics - Version 1.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Some reports filed by HMOs prior to the first quarter of 1997 included members for whom the HMO did not bear any financial risk, and those reports would, therefore, not be comparable to the information shown in this table.

<sup>2</sup> Includes all members enrolled in the HMO in which the member may receive care outside the network - (includes HCPP and "Medicare Wraparound" products) as defined in the Massachusetts Division of Insurance's

"Guidelines for Reporting Membership & Utilization Statistics - Version 1.1."

<sup>3</sup> Carriers that do not have any Medicare Cost or "Medicare Wraparound" business are not reflected on this report.

<sup>4</sup> CIGNA HealthCare of Massachusetts, Inc. offers a group "Medicare Wraparound" product under the name "Central Care."

<sup>5</sup> Certain membership, formerly under the Pilgrim Health Care, Inc. license, was transferred under the Harvard Pilgrim Health Care of New England, Inc. license, effective January 1, 2002. The group "Medicare Wraparound" product is offered under the name "Preferred 65."

<sup>6</sup> Blue Cross and Blue Shield of Massachusetts, Inc. offers a group "Medicare Wraparound" product under the name "Managed Blue for Seniors."

<sup>7</sup> Doing business as Tufts Associated Health Plan and as Tufts Health Plan. This company offers a group "Medicare Wraparound" product under the name "Tufts Medicare Complement" (TMC).